Giulio Schinaia

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Academic Appointments

Postdoctoral Scholar	University of Chicago, US	2023-

Education

DPhil (PhD) in Economics	University of Oxford, UK	2019-2023
MPhil in Economics	University of Oxford, UK	2014-2016
BSc in Economics (1st Class Honours)	University of York, UK	2010-2013
Undergraduate Exchange Student	University of Sydney, Australia	2011-2012

Research interests

Behavioral, Development, and Organizational Economics

Publications

1. The Future in Mind: Aspirations and Long-term Outcomes in Rural Ethiopia,
   with Tanguy Bernard, Stefan Dercon, Kate Orkin, Alemayehu Seyoum Taffesse,
   The Quarterly Journal of Economics, Volume 141, Issue 2, May 2026, 1383—1447

Working Papers

2. Information Frictions and Bargaining: Experimental Evidence From Rural Guinea-Bissau,
   with Brais Álvarez Pereira, Adewusi Mendonça, Dayvikson Raiss Laval Tavares
3. Individual Demand for Building State Effectiveness,
   with Yetsedaw Emagne Bekele, Harry Dienes, Dan Rogger

Selected Work in Progress

4. Long-run Effects of Increased Access to Asset-collateralized Loans,
   with Joshua Deutschmann, Alex Lehner, Michael Kremer
5. Shifting Management for Performance in the Ethiopian Civil Service,
   with Yetsedaw Emagne Bekele, Stefan Dercon, Harry Dienes, Dan Rogger
6. Direct and Indirect Communication Strategies to Deliver Market Information,
   with Brais Álvarez Pereira, Aliu Bá, Nério Cá, Aida Embaló, Mattia Fracchia, Matilde Graçio, Adewusi Mendonça, Dayvikson Raiss Laval Tavares
7. Impact of AI-Based Agro-Meteorological Advisories on Farmers in Ethiopia
   with Tomoko Harigaya, Amir Jina
8. Credit Guarantees, Rural Investments, and Climate Shocks
   with Sophie Nottmeyer, Antonio Pompa
9. Digital E-Auctions for Inclusive and Competitive Livestock Markets in Cambodia and Lao PDR
   with Arthur Campbell, Mattia Fracchia, Lyda Hok, Chitpasong Kousonsavath, Paulo Santos, Simon Wilkie
10. Labour Market Effects of Ethiopia's Social Safety Net

Grants and Awards

J-PAL Innovation in Government Initiative	USD 199,610	2026
IGC Large Research Grant	GBP 60,000	2024
UK Department for Science, Innovation, and Technology	GBP 57,135	2024
IGC Early Career Research Grant	GBP 19,987	2022
Economics Department Doctoral Bursary	GBP 6,754	2022
World Bank Group Knowledge for Change Program	USD 74,065	2021
Economics Department Doctoral Bursary	GBP 8,419	2021
Standing Panel on Impact Assessments Small Grant	USD 5,000	2021
Luca D'Agliano Scholarship	EUR 10,000	2019

Last updated: November 15, 2026

Teaching Experience

University of Oxford (undergraduate)

Teaching Assistant: Development Economics	2023
Teaching Assistant: Econometrics	2022-2023
Stipendiary Lecturer: Econometrics; Microeconomics; Intro. to Statistics	2022

University of Oxford (graduate)

Seminar Leader: Evidence in Public Policy (MPP)	2021

Academic Presentations

2026: UWA, Nazarbayev, IADB, U. of Wisconsin-Madison, CSAE, AFES, NOVAFRICA
2025: UChicago, ESWC (Seoul), MWIEDC (UIUC), CSAE, NEUDC (Tufts),
2024: Illinois Urbana-Champaign, AFE (LSE), PacDev (Stanford),
IGC Ethiopia Sustainable Growth (Addis Ababa),
2023: EWMES (Manchester), IGIER Reading Group (Bocconi),
NOVAFRICA-BELAB (Bissau), AYEW workshop (Warwick/Monash),
2018-2022: CEPR/IFS/UCL/BREAD/TCD Workshop, AFE (UChicago),
U. of Johannesburg, ICDE (CERDI), IFAD, NOVAFRICA (x2),
PEP Convening (UC Berkeley), PacDev (USF), NEUDC (BU), CSAE (x2),
Africa MES (ENSEA-Abidjan), CSAE Workshop (Addis Ababa), EEA

Refereeing

Journal of Development Economics, Economic Development and Cultural Change,
Journal of Economic Behavior and Organization (x2),
American Journal of Agricultural Economics, Journal of African Economies (x2)

Policy Reports

Catalyzing Innovation: Scaling Solutions for Resilient Agriculture, *with IFC Impact Evaluation Team and Innovation Commission Secretariat*. 2025. International Finance Corporation.
Measuring the Impacts of The Ethiopian Management Institute Training and Consulting Services, *with Y.E. Bekele, H. Dienes, D. Rogger*. 2023. World Bank.
Investing in Human Capital and Foundational Skills, *with E. Gardner* in *Guinea-Bissau Country Economic Memorandum*. 2020. World Bank, pp. 47-73.
Guinea-Bissau Malaria Indicator Survey 2017 Report, *with A. Rodrigues, C. Martins, R. da Silva, B. da Silva, A. Balde, and T. Hall*. 2018. Bissau Health Project.

Other Professional Experience

Research Assistant for Stefan Dercon, Rob Garlick, and Kate Orkin	2018-2021
Centre for The Study of African Economies, University of Oxford	
Short Term Consultant	2018, 2020
World Bank (MTI & SPJ Global Practices), Guinea-Bissau	
Research Consultant for Amabélia Rodrigues	2018
Bandim Health Project, Guinea-Bissau	
Economic Advisor, Overseas Development Institute Fellow	2016-2018
Ministry of Education, Guinea-Bissau	
Research Assistant for Girum Abebe, Stefano Caria, and Simon Franklin	2015
Ethiopian Development Research Institute & CSAE	
Assistant Economist, International and EU Directorate	2013-2014
Department for Environment, Food and Rural Affairs, UK	

Languages	English, French, Italian, Portuguese
Programming	Matlab, Python, R, SQL, Stata