

# Giulio Schinaia

Development Innovation Lab, University of Chicago, 5736 S Woodlawn Av, 60637, Chicago, US  
Email: [gschinaia@uchicago.edu](mailto:gschinaia@uchicago.edu) Website: [gschinaia.github.io](https://gschinaia.github.io)

## Academic appointments

Postdoctoral Scholar	University of Chicago, US	2023-
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## Education

DPhil (PhD) in Economics	University of Oxford, UK	2019-2023
MPhil in Economics	University of Oxford, UK	2014-2016
BSc in Economics (1st Class Honours)	University of York, UK	2010-2013
Undergraduate Exchange Student	University of Sydney, Australia	2011-2012

## Research interests

Development, Behavioural, and Organisational Economics

## Job Market Paper

Asymmetric Information and Bargaining: Experimental Evidence From Guinea-Bissau  
(with Brais Álvarez Pereira, Adewusi Mendonça, Dayvikson Raiss Laval Tavares)  
Pre-registered at: <https://www.socialscienceregistry.org/trials/4740>

## Working papers

The Future in Mind: Aspirations and Long-term Outcomes in Rural Ethiopia  
(with Tanguy Bernard, Stefan Dercon, Kate Orkin, Alemayehu Seyoum Taffesse)  
resubmitted to the: **Quarterly Journal of Economics**  
CEPR Discussion Paper No. 18492 at: <https://cepr.org/publications/dp18492>

Demand for Building State Effectiveness  
(with Yetsedaw Emagne Bekele, Harry Dienes, Dan Rogger)  
Pre-registered at: <https://www.socialscienceregistry.org/trials/12407>

## Selected Work in Progress

Long-run Effects of Increased Access to Asset-collateralized Loans  
(with Joshua Deutschmann, Alex Lehner, Michael Kremer)

Shifting Management for Performance in the Ethiopian Civil Service  
(with Yetsedaw Emagne Bekele, Stefan Dercon, Harry Dienes, Dan Rogger)  
Pre-registered at: <https://www.socialscienceregistry.org/trials/12408>

Direct and Indirect Communication Strategies to Deliver Market Information  
(with Brais Álvarez Pereira, Aliu BÁ, Nério Cá, Aida Embaló,  
Mattia Fracchia, Matilde Graçio, Adewusi Mendonça, Dayvikson Raiss Laval Tavares)  
Pre-registered at: <https://www.socialscienceregistry.org/trials/10175>

Labour Market Effects of Ethiopia's Social Safety Net

## Policy Reports

"Catalyzing Innovation: Scaling Solutions for Resilient Agriculture", with members of the International Finance Corporation Impact Evaluation Team and the Secretariat of the Innovation Commission for Climate Change, Food Security, and Agriculture. 2025. International Finance Corporation.

"Measuring the Impacts of The Ethiopian Management Institute Training and Consulting Services", with Yetsedaw Emagne Bekele, Harry Dienes, Dan Rogger. 2023. World Bank.

"Investing in Human Capital and Foundational Skills", with Emily Gardner in *Guinea-Bissau Country Economic Memorandum*. 2020. World Bank, pp. 47-73.

"Guinea-Bissau Malaria Indicator Survey 2017 Report", with Amabélia Rodrigues, Cesário Martins, Ronise da Silva, Bruno da Silva, Aladje Balde, and Tom Hall. 2018. Bissau Health Project.

## Refereeing

American Journal of Agricultural Economics, Journal of African Economies

## Grants and Awards

International Growth Centre Large Research Grant	GBP 60,000	2024
UK Department for Science, Innovation, and Technology	GBP 57,135	2024
International Growth Centre Early Career Research Grant	GBP 19,987	2022
Economics Department Doctoral Bursary	GBP 6,754 & fees	2022
World Bank Group Knowledge for Change Program	USD 74,065	2021
Economics Department Doctoral Bursary	GBP 8,419	2021
Standing Panel on Impact Assessments Small Grant	USD 5,000	2021
Luca D'Agliano Scholarship	EUR 10,000	2019

## Academic Presentations

2025: CSAE Conference, Midwest International Economic Development Conference, Econometric Society World Congress

2024: IGC Ethiopia Sustainable Growth Workshop, Pacific Development Economics (PacDev) Conference, Advances with Field Experiments (LSE), University of Illinois Urbana-Champaign (Applied Micro seminar)

2023: NOVAFRICA-BELAB Conference, Applied Young Economist Workshop (Warwick/Monash) IGIER Reading Group (Bocconi), European Winter Meeting of the Econometric Society

2022: CEPR/IFS/UCL/BREAD/TCD Workshop in Development Economics EDWRG seminar series (University of Johannesburg)

International Conference on Development Economics (CERDI), IFAD

NOVAFRICA Conference, Advances with Field Experiments (University of Chicago)

PEP Convening (UC Berkeley), Pacific Development Economics (PacDev) Conference

2021: North East Universities Development Consortium (NEUDC) Conference, Africa Meeting of the Econometric Society, CSAE Conference

2018-2019: CSAE Workshop (Addis Ababa University), NOVAFRICA Conference, Ethiopian Economic Association Conference, CSAE Conference

## Teaching Experience

Graduate Teaching Assistant in Quantitative and Development Economics <i>Department of Economics, Exeter, Merton, Worcester College, University of Oxford, UK</i>	2022-2023
Stipendiary Lecturer in Economics (Microeconomics, Econometrics, Statistics) <i>Merton College, University of Oxford, UK</i>	2022
Seminar Leader for Evidence in Public Policy <i>Blavatnik School of Government, University of Oxford, UK</i>	2021

## Pre-Doctoral Research Experience

Research Assistant for Stefan Dercon, Rob Garlick, and Kate Orkin <i>Centre for The Study of African Economies (CSAE), University of Oxford, UK</i>	2018-2021
Research Consultant for Amabélia Rodrigues <i>Bandim Health Project, Guinea-Bissau</i>	2018
Research Assistant for Girum Abebe, Stefano Caria, and Simon Franklin <i>Ethiopian Development Research Institute &amp; CSAE, Ethiopia</i>	2015

## Other Professional Experience

Short Term Consultant - Macroeconomics, Trade & Investment Global Practice <i>World Bank, Guinea-Bissau</i>	2020
Economic Advisor - Overseas Development Institute Fellow <i>Ministry of Education, Guinea-Bissau</i>	2016-2018
Short Term Consultant - Social Protection Global Practice <i>World Bank, Guinea-Bissau</i>	2018
Assistant Economist - International and EU Directorate <i>Department for Environment, Food and Rural Affairs, UK</i>	2013-2014

<i>Languages</i>	English, Italian, Portuguese, French
<i>Software</i>	Stata, R, QGIS, SQL, L <sup>A</sup> T <sub>E</sub> X